

## The Wisest One In The Room How To Harness Psychology S Most Powerful Insights

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"The Wisest One in the Room combines rich science, compelling stories, and graceful prose to teach you more about other people and yourself than you ever thought you knew. Two of the world's greatest social psychologists will help you understand the sources of many of the world's greatest triumphs and most pressing problems—from racism to partisanship, from happiness to consumer behavior, from media biases to international conflicts, from persuasion to healthy eating, from knocking ...

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"The Wisest One in the Room" is a rebash of almost every interesting finding of social psychology research. No new research is presented. All the authors have done is to attempt to reposition knowledge of these findings as wisdom.

**The Wisest One in the Room Audiobook | Thomas Gilovich ...**

"The wisest one in the room can at least try to distinguish disagreements about facts and interpretations from disagreements about values and preferences." p.26 (Often lasts cause formers, therefore a general better understanding of the main values brings a wider understanding about someone's interpretations of facts)

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The Book. A brilliant compendium of psychological discoveries that will truly make you wiser, *The Wisest One in the Room* is an accessible and pragmatic summary of how we perceive and misperceive the world around us, especially the world of other people. As a users' guide to living on earth, it is concise yet comprehensive, practical and inspiring, enabling us to better understand how to communicate with others and take steps to resolve conflicts both social and political.

**The Wisest One in the Room**

5.0 out of 5 stars *The Wisest One in the Room*. Reviewed in the United Kingdom on 7 July 2018. Anyone expecting an easy read, or the facile answers often found in the average self-help guru's manual is in for a surprise, and I mean that in a good way. This book is densely written and based on solid research with all the source papers referenced.

**Amazon.co.uk:Customer reviews: The Wisest One in the Room**

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The Wisest One in the Room: How To Harness Psychology's Most Powerful Insights by Thomas Gilovich. When people get together, there is often one stand-out individual who others turn to for answers. This person has the best advice on everything from raising children to running a business, and offers the most penetrating insights into world events.

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Pages:307. ISBN:978-1-4516-7754-6. Publication date:2016 (Free Press, an imprint of Simon and Schuster) "The Wisest One in the Room" covers many aspects of social psychology. In its first five chapters, it explains various principles, such as the subjective nature of reality, how the circumstances one is in influence behavior, the plasticity of emotions and personal beliefs, and how prior held beliefs and ideologies affect how information is perceived and interpreted.