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Movements is a
non-fiction book
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American
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Hoffer.

Published in
1951, it depicts
a variety of
arguments in
terms of applied
world history
and social

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psychology to
explain why mass
movements arise
to challenge the
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Hoffer discusses
the sense of
individual
identity and the
holding to
particular
ideals that can
lead to
fanaticism among

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Thoughts on
both leaders and
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Eric Hoffer is a
political
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classic from
1951. It has
lost absolutely
nothing to age.
In Walden Henry
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wrote, "The mass
of men lead
lives of quiet
desperation."

This could
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as Hoffer's
starting point.

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written by Eric
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was published in
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languages
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First published
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Believer Quotes
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194 "Hatred is

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the most accessible and comprehensive of all the unifying agents. Mass movements can rise and spread without belief in a god, but never without a belief in a devil.” – Eric Hoffer, The True Believer:

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Movements

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himself as one
of 'the chosen.'
Self-denial and
group membership

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confers the
right on them to
be harsh upon
others, and by
which to be rid
of personal
responsibility.
Violence is not
the product of
leadership, but
of a unification
of the whole.

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sees himself as one of 'the chosen.' Self-denial and group membership confers the right on them to be harsh upon others, and by

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which to be rid
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His first book,
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(1951), is a
work in social
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discusses the
psychological
causes of
fanaticism. It
is widely

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Hoffer was, On
Dwight
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Eisenhower said
Movements
in 1952, his
Perennial Cliches
favorite
philosopher.

This endorsement
made Hoffer, a
self-educated
San Francisco
stevedore,
famous. The True
Believer is the
book that

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Eisenhower gave
all his friends.

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Nature of Mass
Movements. It
was one of those
books I'd heard
of, but never
read, despite
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it. Recently on
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Hoffer's that
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Arthur
Schlesinger,
Jr., this
landmark in the
field of social
psychology is
completely
relevant and
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