

## Talking To Humans Success Starts With Understanding Your Customers

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### TALKING TO HUMANS

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Talking to Humans: Success Starts with Understanding Your Customers. By Ritika. Editor's note: The 2015 Lean Startup Conference is just around the corner (it's from November 16-19th in San Francisco, and there's still time to get your ticket!). We have dozens of excellent speakers and mentors who are eager to share their product development, entrepreneurship, and innovation stories-you'll never see these experts in one place ever again.

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Talking to Humans is a thoughtful guide to the customer informed product development that lies at the foundation of successful start-ups." -- Phin Barnes , Partner, First Round Capital "Getting started on your Customer Discovery journey is the most important step to becoming a successful entrepreneur and reading Talking To Humans is the smartest first step to finding and solving real problems for paying customers."

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And I promise not to talk about your massive plastic surgeries that didn't work. — Donald J. Trump (@realDonaldTrump)  
November 13, 2012 August 28, 2012: When he insulted Arianna Huffington

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