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Gregory G. Dess is the Andrew R. Cecil Endowed Chair in Management at the University of Texas at Dallas. His primary research interests are in strategic management, organization–environment relationships, and knowledge management. He has published numerous articles on these subjects in both academic and practitioner-oriented journals.

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Increasingly, the challenge of management is to create and supply knowledge in order to sustain organizational performance. However, few books on management strategy have been written using this concept as a foundation. This unique volume adopts a knowledge-based approach that will complement and perhaps supplant other perspectives. Editors Nick Bontis and Chun Wei Choo look at the literature through the lens of strategic management and from the vantage point of organizational science. The thirty readings have been carefully selected and commissioned to provide the best literature available--from articles newly written for this book and from existing publications.

Primarily intended for the postgraduate students of commerce and management, this compact text covers all the topics prescribed in almost all universities and autonomous institutes in India. Each concept is explained with the help of many real-life examples from the Indian context. Considering the fact that the understanding of the concept of strategic intent is prerequisite to the understanding of strategic management, the chapter on strategic intent is included which brings out the differences between various elements of strategic intent. It also covers the current happenings in the businesses from the Indian context. Similarly, a topic on strategic choice has been discussed at length because of the fact that BCG growth-share matrix and GE nine-cell matrix are extremely useful in making a strategic decision in real life. Besides, the book contains ten case studies on various topics of strategic management such as environmental appraisal, critical success factors, SWOT analysis, strategic intent, strategic choice, business level strategy formulation and choice of growth strategy. All these cases are provided with authentic industry specific data. Firms are chosen from different businesses thereby giving business-specific flavour and a broad understanding of various business domains.

Thorough yet concise, ESSENTIALS OF STRATEGIC MANAGEMENT, Third Edition, is a brief version of the authors' market-leading text STRATEGIC MANAGEMENT: AN INTEGRATED APPROACH. Following the

same framework as the larger book, ESSENTIALS helps students identify and focus on core concepts in the field in a more succinct, streamlined format. Based on real-world practices and current thinking, the text's presentation of strategic management features an increased emphasis on the business model concept as a way of framing the issues of competitive advantage. Cutting-edge research, new strategic management theory, and a hands-on approach allow students to explore major topics in management, including corporate performance, governance, strategic leadership, technology, and business ethics. In addition, a high-quality case program examines small, medium, and large companies--both domestic and international--so that students gain experience putting chapter concepts into real-world practice in a variety of scenarios. Important Notice: Media content referenced within the product description or the product text may not be available in the ebook version.

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