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[Driven: How Human Nature Shapes Our Choices | Wiley](#)

[Driven: How Human Nature Shapes our Choices. In this astonishing, provocative, and solidly researched book, two Harvard Business School professors synthesize 200 years of thought along with the latest research drawn from the biological and social sciences to propose a new theory, a unified synthesis of human nature.](#)

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[Driven compellingly sets forth the authors' scientific theory for understanding human nature and behavior. Lawrence and Nohria conclude that the way we act is a result of the conscious choices we make. These deliberate choices are fueled by the internal battle constantly raging among our four innate, subconscious, brain-based drives:](#)

[Amazon.com: Driven: How Human Nature Shapes Our Choices ...](#)

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Driven: How Human Nature Shapes Our Choices - Paul R ...

Driven: How Human Nature Shapes Our Choices (Paperback) Paul R. Lawrence, Nitin Nohria

Driven How Human Nature Shapes Our Choices by Lawrence ...

The following is a highlighted summary of the book, Driven, published by Driven. By. Lawrence Nohria. Drives and Survival. The drive for immediate. Driven – Paul R. Lawrence and Nitin Nohria. This post contains my personal notes about the big ideas in [Driven: How Human Nature Shapes.

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