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Deception Fooling
What emerges is a
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self-deception as, at
root, different sides of
the same coin. We
deceive ourselves the
better to deceive
others, and thereby
reap the advantages.
From space and
aviation disasters to
warfare, politics and
religion, and the
anxieties of our
everyday social lives,
"Deceit and Self-

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what really underlies
a whole host of
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Ebook written by
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Revealing,
provocative and witty,
"Deceit and Self-

Deception" is one of
the most vital books
written this century,
and will make you
rethink everything
that you think you
know. Robert Trivers
is one of the leading
figures pioneering the
field of sociobiology.

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He received his
bachelors and PhD
from Harvard
University.

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Deceit is an
exhilarating read: the
intertwined issues of
deceit and self-

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Deception are infinite,
involving positive and
negative outcomes for
the fool and the
fooled – roles that
can reverse and...

Deceit and Self-
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...

Whether it ' s in a
cockpit at takeoff or
the planning of an
offensive war, a
romantic relationship
or a dispute at the

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Deception, there are many opportunities to lie and self-deceive—but deceit and self-deception carry the costs of being alienated from reality and can lead to disaster.

The Folly of Fools:
The Logic of Deceit
and Self-Deception ...

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In Deceit and Self Deception Robert Trivers, whose work has been acclaimed by figures such as Richard Dawkins and Steven Pinker, looks at how and why we so often deceive ourselves. We lie to ourselves every day- about how well we drive, how much we're enjoying

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Steven Pinker, looks at how and why we so often deceive ourselves. We lie to ourselves every day: about how well we drive, how much we're enjoying ourselves - even how good looking we are.

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Deceit and deception is rife as an evolutionary strategy (think of the cuckoo). It is the root of so many human ills, from ill-chosen relationships to the Iraq war. I dare anyone to read it and not wince at self-recognition. It is

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“ We all practice self-
deception to a degree;
no man can handle

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complete honesty
without being cut at
each turn. There's not
enough room in a
man's head for sanity
alongside each grief,
each worry, each
terror that he owns.

I ' m well used to
burying such things
in a dark cellar and
moving on. ” Mark
Lawrence, Prince of
Fools

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(178 quotes) -

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Trivers's added twist is that self-deception is not always the loser's game one might suppose. The rationale is that that deceivers give themselves away in many ways: the self-

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Robert L. Trivers is
Professor of
Anthropology and
Biological Sciences
and is one of the
world's most
influential
evolutionary
biologists of this era.
He has...

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Self-deception ...

In Deceit and Self-Deception (US title The Folly of Fools), Robert Trivers, one of the most influential evolutionary biologists since Charles Darwin, invites us to look closer to home to find a...

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Evolution: Lies we tell ourselves | Nature
New book by Robert Trivers, Deceit and Self-Deception The biological study of human behaviour can teach us a lot about ourselves, and Robert Trivers has just written a book Deceit and Self-Deception: Fooling Yourself the Better to Fool Others

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(Allen Lane, Penguin Books 2011) from which we can all learn deep insights about ourselves and our fellow humans.

Fooling yourself to better fool others -
Biology Fortified ...
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Human Life (2011, Basic Books, ISBN 0465027555) by Robert Trivers is a book that examines the evolutionary explanations for deceit and self-deception. Trivers focuses primarily on humans but he includes examples from many other organisms as well.

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