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“ Persuasion involves choice, will; it is directed to a man only insofar as he is free. This is good to remember, in these days of dictatorship and near-dictatorship. Only insofar as men are potentially free, must the spellbinder seek to persuade



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them (Rhetoric of Motives 50). How does this relate to the concept of inverted totalitarianism?

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Persuasion, as Burke

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